



Maxwell Healthcare  
Associates



# Provider Unification Plan

Strengthen Operations Throughout Acquired Branches and Improve Company Culture.

Undergoing a merger or an acquisition as a buyer or seller is complex and time consuming for all parties involved. Once the deal is closed, additional attention and time is needed to ensure a fully unified organization at all levels is stood up.

The process of two or more agencies coming together can get derailed if there is not a solid plan in place. MHA calls this a Provider Unification Plan (PUP). The execution of the PUP requires communication, engagement, and commitment to the overall outcome, which is a solid, unified organization.

*Real solutions are tailored. Our team provides affordable, comprehensive and customized post-acute care consulting services that are scalable to your company's unique needs.*

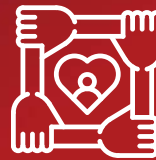
Provide A Roadmap  
To Unification:



Buyer



Seller



Unification

- Initial Assessment
- Interviews
- Gap Analysis





## Streamline Unification Among Your Acquired Branches



# Provider Unification Plan

## Creating One Unified Organization

MHA is uniquely positioned within the industry as a valued partner to buyers and sellers and understands the problems that inherently take place post acquisition. Our approach is tailored to the transaction and the goals pre and post close for each deal. Providing a post-acquisition roadmap is essential for optimal results.

## Our Process

MHA provides a comprehensive diligence report to the client regarding their target. Within this report, MHA analyzes the current state of each organization involved to map synergies as well as discrepancies that will require additional attention to address the front end to the back end of operations. A detailed checklist emerges from these findings, putting the new organization in position for a successful unification.

## Why You Should Care

The Provider Unification Plan (PUP) is a tool that gives clarity, focus and process to the post-acquisition transition. It accounts for the three legs that stand up any organization: people, process, and technology. It also serves as a communication plan to the rest of the organization, which decreases anxiety and concern among staff during this big change.



# People. Process. Technology.

